

*Mississippi Women in Agriculture
Annie's Project*



**SEMINAR PART I – INTRODUCTORY
October 15 & 16 – Warren County Extension Building**

DAY 1 – October 15, 2009

8:30 a.m.	Registration	
9:00	Welcome	Dr. Alan Barefield Mississippi State University Extension Service
	Overview & Introductions	Sonia Hancock Mississippi Women in Agriculture
9:30	“Real Colors” <i>Understanding different personality types can help in business communications.</i>	Bonnie Carew Ann Sansing Mississippi State University Extension Service
	Break	
11:45	Lunch	
	“Comments from Mississippi Farm Bureau Regional Manager” <i>Mississippi Farm Bureau Federation is a friend in the Agricultural community.</i>	Jack Alexander Mississippi Farm Bureau Federation
12:45 p.m.	“Planning for your Business Future” <i>Set your goals and make your plans to succeed.</i>	Dr. Alan Barefield Mississippi State University Extension Service
1:45	Break	
2:00	“May I Borrow?” <i>Credit is a part of doing business. Prepare to provide accurate information and select the right credit provider to meet your needs.</i>	Panel Discussion Ben Elliott Southern Ag Credit Latrice Hill USDA Farm Service Agency
3:00	“What’s at Stake Here?” <i>Recognizing the risks associated with a business helps</i>	Dr. Barry Barnett Mississippi State University

one better prepare to face the possibilities.

4:00 Conclude

DAY 2 – October 16, 2009

“Grow It and Sell It”

*Current commodity trends dictate marketing
Strategies
Timber*

9:00

Dr. Debbie Gaddis
Mississippi State University

9:50

Beef

Dr. Rhonda Vann
Mississippi State University

10:40

Break

10:55

Row Crops

Dr. John Anderson
Mississippi State University

11:45

Lunch

**“Resources of the Mississippi Department of
Agriculture and Commerce”**
*Many opportunities to help you succeed in agriculture
are available through the MDAC.*

Paige Manning
Mississippi Department of
Agriculture and Commerce

12:30

“The Farm Bill – What do I need to know?”
*The Farm Bill is a key part of the business plan for many
farming operations. However, understanding the bill is a
challenge.*

Dr. John Anderson
Mississippi State University

1:30

Break

1:45

“Who Needs Records Anyway?”
*Records tell a story about a business. Following a few
quick tips can ease the pain of this dreaded task*

Dr. Alan Barefield
Mississippi State University
Extension Service

2:45

“Estate Planning: More Important Than Ever”
*Planning your estate and farm succession raise many
questions one must answer.*

Frank Blossom
Mississippi Farm Bureau
Federation

3:30

Graduate Speaker

Virginia Mathews
Mathews Farms

3:45

Presentation of Certificates

4:00

Conclude