

*Mississippi Women in Agriculture
Annie's Project*



SEMINAR PART I – INTRODUCTORY

October 20 & 21 – Grenada County Extension Building

Day 1 – October 20, 2009

8:30 a.m.	Registration	
9:00	Welcome	Dr. Alan Barefield Mississippi State University Extension Service
	Overview & Introductions	Sonia Hancock Mississippi Women in Agriculture
9:30	“Real Colors” <i>Understanding different personality types can help in business communications.</i>	Bonnie Carew Ann Sansing Mississippi State University Extension Service
	Break	
11:45	Lunch	
	“Comments from Mississippi Farm Bureau Regional Manager” <i>Mississippi Farm Bureau Federation is a friend in the Agricultural community.</i>	Jack Alexander MS Farm Bureau Federation
12:45 p.m.	“Planning for your Business Future” <i>Set your goals and make your plans to succeed.</i>	Dr. Alan Barefield Mississippi State University Extension Service
1:45	Break	
2:00	“May I Borrow?” <i>Credit is a part of doing business. Prepare to provide accurate information and select the right credit provider to meet your needs.</i>	Panel Discussion Jimbo Griffin Southern Ag Credit Latrice Hill USDA Farm Service Agency

3:00 "What's at Stake Here?"
Recognizing the risks associated with a business helps one better prepare to face the possibilities. Dr. Barry Barnett
Mississippi State University

4:00 Conclude

DAY 2 – October 21, 2009

"Grow It and Sell It"
Current commodity trends dictate marketing Strategies

9:00-9:50 Timber Dr. Debbie Gaddis
Mississippi State University

9:50 – 10:40 Beef Dr. Justin Rhinehart
Mississippi State University

10:40 Break

10:55 Row Crop Dr. John Anderson
Mississippi State University

11:45 Lunch

"Resources of the Mississippi Department of
Agriculture and Commerce"
Many opportunities to help you succeed in agriculture are available through the MDAC.

Paige Manning
Mississippi Department of
Agriculture and Commerce

12:30 "The Farm Bill – What do I need to know?"
The Farm Bill is a key part of the business plan for many farming operations. However, understanding the bill is a challenge. Dr. John Anderson
Mississippi State University

1:30 Break

1:45 "Who Needs Records Anyway?"
Records tell a story about a business. Following a few quick tips can ease the pain of this dreaded task

Dr. Alan Barefield
Mississippi State University
Extension Service

2:45 "Estate Planning: More Important Than Ever"
Planning your estate and farm succession raise many questions one must answer. Bob Hughes
MS Farm Bureau Federation

3:30 Graduate Speaker Sherilyn Jones
Sunflower County

3:45 Presentation of Certificates

4:00 Conclude