



MISSISSIPPI BEEF CATTLE IMPROVEMENT ASSOCIATION, INC.

More Efficient Production with Records

Box 9815

Mississippi State, MS 39762

<http://msucares.com/livestock/beef/mbcia>

2011 Fall Bull Sale Checklist

September and October 2011

- Share any comments or highlights about individual bull consignments with Jane Parish or the MBCIA sale representative at screening or prior to the sale to assist sale management in bull promotion efforts.
- Make note of the required minimum weight at sale check-in for each sale bull. Ensure that the ranch bull nutrition program develops bulls to proper sale weights and body conditions. Thin bulls may be discounted by potential buyers.
- Arrange for a breeding soundness evaluation (BSE) by a licensed veterinarian on each sale bull within 30 days prior to the sale. Note the minimum scrotal circumference requirement for sale bulls of various ages. Make sure that all sale bulls meet minimum MBCIA scrotal circumference requirements to remain eligible for the sale.
- Lot ear tags will be mailed to all consignors in February once the catalog is finalized. Apply assigned lot ear tags in either ear, but please make sure that the lot number on the tag corresponds to the lot number in the catalog.
- Help publicize the sale and solicit potential buyers in advance. Extra catalogs and flyers are available upon request to help do this. Catalogs will be available online by mid-October at http://msucares.com/livestock/beef/mbcia/bcia_bullsale.html

Bull Sale Check-In – Wednesday, November 9, 2011

Bring to sale check-in:

- Deliver sale bulls to the Hinds Bull Sale Facility by 12:00 noon. Pen bulls by lot number unless otherwise directed. Bulls will be weighed at 1:00 p.m. Call Jane Parish before noon if running late.
- Completed BSE forms showing that bulls have passed a BSE within 30 days of the sale
- Health papers from a licensed veterinarian
- Original signed registration papers on sale bulls (if not already submitted)
- Bring hay/feed and feed tub for the bulls' overnight stay at the sale facility. Water tubs and hay racks will be provided at the sale facility.

Bull Sale – Thursday, November 10, 2011, 12:00 Noon (Lunch available at 11:00 a.m.)

- The sale is scheduled for Thursday, November 10 at 12:00 noon at the Hinds Community College Sales Facility in Raymond, Mississippi.
- Visit with prospective bull buyers the morning prior to the sale.

