

USE OF MYERS-BRIGGS TYPE INDICATOR IN WORK SITUATIONS

(E)
EXTRAVERSION
(fast paced, multiple interactions)

(I)
INTROVERSION
(quiet environment)

(S)
SENSING
(concrete problems)

(N)
INTUITION
(complex problems,
tolerance for ambiguity)

(T)
THINKING
(logical analysis of ideas,
numbers, objects)

(F)
FEELING
(want to provide service
to others; supportive)

(J)
JUDGMENT
(organized, structure)

(P)
PERCEPTION
(flexible, adaptable)

Effects of Extraversion-Introversion in Work Situations

Extraversion	Introversion
Like variety and action	Like quiet communication
Tend to be faster, dislike complicated procedures (especially ES types)	Tend to be careful with details, dislike sweeping statements (especially IS types)
Are often good at greeting people (especially EF types)	Have trouble remembering names (especially IT types)
Are often impatient with long, slow jobs	Tend not to mind working on one project for a long time uninterruptedly
Are interested in the results of their job, in getting it done, and in how other people do it	Are interested in the ideas behind the job
Often do not mind the interruption of answering the telephone (especially EF types)	Dislike telephone intrusions and interruptions (especially IT types)
Often act quickly, sometimes without thinking	Like to think a lot before they act, sometimes without acting
Like to have people around (especially EF types)	Work contentedly alone (especially IT types)
Usually communicate freely (especially EF types)	Have trouble communicating (especially IT types)

Effects of Sensing-Intuition in Work Situations

Sensing	Intuition
Dislike new problems unless there are standard ways to solve them	Like solving new problems
Like an established order of things (especially SJ types)	Dislike doing the same thing repeatedly (especially NP types)
Enjoy using skills already learned more than learning new ones	Enjoy learning a new skill more than using it
Work more steadily, with realistic idea of how long it will take (especially IS types)	Work in short bursts of energy, powered by enthusiasm, with slack periods in between (especially EN types)
Are patient with routine details (especially ISJ types)	Are impatient with routine details (especially EN types)
Are impatient when the details get complicated quickly (especially ES types)	Are patient with complicated situations (especially IN types)
Are often not inspired, and rarely trust their inspiration when they are inspired	Follow their inspirations, good or bad (especially with inadequate type development)
Seldom make errors of fact	Frequently make errors of fact
Tend to be good at precise work (especially IS types)	Dislike taking time for precision (especially EN types)

Effects of Thinking-Feeling in Work Situations

Thinking	Feeling
Do not show emotion readily and are often uncomfortable dealing with people's feelings (especially IT types)	Tend to be very aware of other people and their feelings (especially EF types)
May hurt people's feelings without knowing it	Enjoy pleasing people, even in unimportant things
Like analysis and putting things into logical order. Can get along without harmony.	Like harmony. Efficiency may be badly disrupted by office feuds.
Tend to decide impersonally, sometimes paying insufficient attention to people's wishes.	Often let decisions be influenced by their own or other people's personal likes and dislikes.
Need to be treated fairly.	Need occasional praise.
Are able to reprimand people or fire them when necessary.	Dislike telling people unpleasant things.
Are more analytically oriented - respond more easily to people's thoughts (especially IT types).	Are more people-oriented - respond more easily to people's values.
Tend to be firm-minded.	Tend to be sympathetic.

Effects of Judgment-Perception in Work Situations

Judgment	Perception
Work best when they can plan their work and follow the plan.	Adapt well to changing situations.
Like to get things started and finished.	Do not mind leaving things open for alterations
May decide things too quickly (especially EJ types).	May have trouble making decisions (especially IP types).
May dislike to interrupt the project they are on for a more urgent one (especially ISJ types).	May start too many projects and have difficulty in finishing them (especially ENP types).
May not notice new things that need to be done.	May postpone unpleasant jobs.
Want only the essentials needed to begin their work (especially ESJ types).	Want to know all about a new job (especially INJ types).
Tend to be satisfied once they reach a judgment on a thing, situation, or person.	Tend to be curious and welcome a new light on a thing, situation, or person.

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